

Technology Committee

Minutes

May 29, 2019

The meeting was called to order at 9:30 am in Port Authority's Neal H. Holmes Board Room at 345 Sixth Avenue, Fifth Floor, Pittsburgh, with the following in attendance:

Board Committee Members

Jeffrey Letwin

Board Members and Solicitor

Joel Lennen

Ann M. Ogoreuc

John Tague, Jr.

Michelle Zmijanac

Opening Remarks

Mr. Letwin, Chair, opened the meeting and welcomed those in attendance.

Approval of Minutes from the April 18, 2019 Technology Committee Meeting

Ms. Zmijanac asked Committee members if there were any corrections to the minutes. There were none and members approved the minutes.

Awarding of Bids – (Tony Trona, Director of Purchasing and Materials Management)

Mr. Trona explained that he has two items he is recommending:

- Wide Area Network Fiber Optic Connectivity – all of our bids were publically advertised. We had four firms accept the invitation and three bids were received for this Wide Area Network. Recommendation that this contract be awarded to the lowest responsible bidder which was Lighttower in the amount of \$891,000.00. This price represents a six percent decrease over the previous contract prices for these items two years ago.
- Multiband GPS Transit Antennas and Sealant – four firms accepted our invitation and four bids were received for the purchase of multiband GPS transit antennas and sealant for use on the Authority's revenue vehicle fleet in support of Real Time operations. The low bidder, Cooper Trading, Inc. withdrew its bid citing a mistake in their bid pricing, this bid cannot be considered for award. Recommendation that the award be given to the lowest responsible bidder which is Express Systems & Peripherals, in the amount of \$274,436.00. There has been no recent purchase of this equipment however the staff is determined that the price be fair and reasonable. The difference of price between the bid we cannot accept and the awarded bid is \$9,000.00.

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The bids were approved by the Committee/board members to be presented to full board.

Authorization to Enter into an Agreement with Masabi LLC to provide Mobile Ticketing Application and Supporting Services (Jeffrey Devlin, Chief Information Officer)

Mr. Devlin presented the results of RFP18-07, mobile ticketing applications and supporting services. The evaluation team reviewed multiple proposals and is recommending that the Agency enter into contract with Masabi LLC. Masabi's proposal includes digital validators to be installed on buses, LRT, and platforms, a mobile app for smartphones and cash digitization options to ensure equity.

Masabi has worked with over 50 different agencies across the globe. Reference checks were completed including RTC in Las Vegas and RTD in Denver. Each reference indicated high satisfaction with Masabi's services.

The fee model is based on transactions; for every ticket sold Masabi retains 5.95% which includes the credit card fees.

Authorize to present this resolution go to the board for full consideration.

Questions from the committee, board members and others:

1. Ms. Ogoreuc asked if customers would have the option to buy a single ticket, round trip or monthly pass.
 - a. Mr. Devlin answered yes, that the system would accommodate the existing fare policy and structure.