

SUMMARY OF RESOLUTION

Authorization to Enter into an Agreement with A Pool of Firms to Provide Information Technology Consulting Services

Description

Port Authority of Allegheny County (Authority) requires a pool of firms to provide Information Technology Consulting Services (Services) in the following categories:

1. Business Applications, PeopleSoft;
2. Business Analytics;
3. Intelligent Transportation and Vehicle Systems;
4. Communications, Networks, Servers;
5. Temporary Consultants;
6. Business Process, Infrastructure, Security and Related Information Technology Reviews and Assessments and General Advisor to Authority's Information Technology Steering Committee.

Work tasks would be assigned to the contractors via task-specific work orders on an as-needed basis. Agreements would be for a three-year period with the option of extending the term of Agreements up to an additional two years at the sole discretion of the Authority.

Evaluation Committee

Consistent with the Authority's Board-adopted Procurement Policy and Procedures for Competitive Negotiations for Professional and Technical Services, an Evaluation Committee was convened to evaluate proposals and recommend the top-rated proposers to perform Services. For this RFP, two separate Evaluation Committees were established [one for categories one through five and one for category six]. The Evaluation Committee for categories one through five was comprised of nine members and represented the Finance, Human Resources and Rail Operations/Engineering Divisions. The Evaluation Committee for Category six was comprised of four members and represented the Finance, Human Resources, and Legal and Corporate Services Division. The evaluation process was the same for both Committees.

Schedule

Request for Proposal No. 10-03 for Services was publicly advertised and an informational meeting was held on June 23, 2010. Also, 386 firms that were registered under the appropriate categories in the Authority's "ebusiness" received electronic notification of this RFP. A total of 34 proposals were received on July 13, 2010 and were distributed to the Authority's Evaluation Committees for categories one through five for review. The Evaluation Committee for category six reviewed only the 11

proposals submitted for this category.

Evaluation Process

The Evaluation Committees met to discuss and evaluate the proposals and determined that interviews would not be necessary. As a result of the review of the proposals, the Evaluation Committees identified the firms listed on Exhibit A as the proposers with the highest-rated proposals to perform Services in the specific categories.

Summations of the Evaluation Committees for each of the proposers follow:

Category One, Business Applications, PeopleSoft:

Peak Performance Technologies Inc. (Peak); CedarCrestone, Inc. (Cedar); and Infocrossing, Inc. (Infocrossing) were selected as the top-rated firms in Category One because, among other things, the firms demonstrated excellent experience with similar projects in this category, and all of them possess specific and demonstrable experience in transit and government, particularly in the PeopleSoft upgrades and modules that the Authority expects to implement during the prospective term for Services. Project Work Plans presented by these firms were thorough and organized, demonstrating the business methodology of the individual firms and their understanding of the proposed work and the Authority's anticipated needs. Rates of all firms and proposed subcontractors were deemed to be reasonable and competitive, with labor categories given that are relevant to the proposed projects. None of the firms is a DBE-certified firm, but all proposed local DBE firms as subcontractors.

Category Two, Business Analytics:

Innovative Decisions, Inc. (IDI) and Prequel Solutions, LLC (Prequel) were selected as the top-rated firms in Category Two because, among other things, the firms had very good relevant experience in this category. IDI submitted an excellent detailed Project Work Plan; Prequel's Project Work Plan was detailed but more generic than IDI's plan. Proposed labor categories were appropriate and costs were reasonable, competitive and appropriate for the field. IDI proposed a non-DBE subcontractor which has relevant experience in this category. Prequel proposed two DBEs that had demonstrated experience in this category.

Category Three, Intelligent Transportation and Vehicle Systems (ITVS):

Macro Corporation (Macro) was selected as the top-rated firm in Category Three because, among other things, Macro demonstrated extensive and excellent experience in ITVS with large transit agencies. Macro proposed five subcontractors, four of whom are DBE firms. One subcontractor is currently working on the Authority's Automated Fare Collection System project; others have previously worked with the Authority under other contracts. Macro provided a very good, detailed Project Work Plan, indicating its

understanding of the potential work. Costs appeared to be reasonable given the extensive experience of Macro and its subcontractors.

Category Four, Communications, Networks, Servers:

Solutions4networks (solutions) and Ideal Integrations, Inc. (Ideal) were selected as the top-rated firms in Category Four because, among other things, the firms have very good relevant experience in the category of work, and both have previously performed satisfactory work for the Authority. solution's Project Work Plan was a high-level plan, not specific to the category, but solutions' experience with the Authority indicated an excellent understanding of this category of work and the Authority's anticipated needs during the prospective term for Services. The Authority's experience with Ideal indicates a well-thought-out methodology that resulted in an excellent work product in past projects for which Ideal has worked with the Authority. solutions is a DBE and proposed a non-DBE subcontractor; rates for both proposer and proposed subcontractor are reasonable. Rates for Ideal are reasonable and competitive. Ideal proposed no DBE subcontractor and is not a DBE; rather, Ideal indicated it would do 100 percent of the proposed work itself.

Category Five, Temporary Consultants:

IQ Inc. (IQ); Zycron, Inc. (Zycron); 22nd Century Technologies, Inc. (22nd Century); and Staffmark Holdings, Inc. (and its subsidiaries: Staffmark Investment, LLC, CBS Personnel Services, LLC and Kilgore Group, Inc.; hereinafter, "Staffmark") were selected as the top-rated firms in Category Five because, among other things, the firms have a broad range of personnel with experience across the other four categories. IQ has provided the Authority with excellent consultants on prior IT services contracts. Zycron demonstrated experience in Interactive Voice Response programs and Payment Card Industry compliance. 22nd Century had excellent experience in the software that the Authority currently uses. Staffmark has excellent experience as a nationwide firm with many resources. Project Work Plans were extensive, demonstrating a comprehensive knowledge of business processes for providing temporary staff. Proposed rates were reasonable and competitive. IQ is a DBE, and two of the other firms proposed to use DBE firms as subcontractors. Staffmark did not propose any DBE subcontractors.

Category Six, Business Process, Infrastructure, Security and Related Information Technology Reviews and Assessments and General Advisor to Authority's Information Technology Steering Committee:

Peak Performance Technologies, Inc. (Peak); Ideal Integrations, Inc. (Ideal); and solutions4networks (solutions) were selected as the top-rated firms in Category Six because, among other things, the firms and their proposed subcontractors all possess excellent experience in the broad range of projects that may be assigned in this category. Two of the firms have previously performed satisfactory work for the Authority. This past experience included the successful and effective implementation of

infrastructure and security-related projects and initiatives for the Authority. The firms demonstrated an understanding of business processes and the Authority's anticipated needs during the prospective term for Services under this category. Rates were reasonable and competitive. One firm is a DBE; another proposed a DBE subcontractor.

Negotiations

The total not-to-exceed amount recommended for approval for Services is \$4,550,000 and is to be allocated by the Authority on an as-needed basis through task-specific work orders. Agreements will be for a three-year period with the option to extend the term of Agreements up to an additional two years at the sole discretion of the Authority.

RESOLUTION

WHEREAS, Port Authority of Allegheny County (Authority) requires the services of a pool of firms to provide Information Technology Consulting Services (Services) in the following categories:

1. Business Applications, PeopleSoft;
2. Business Analytics;
3. Intelligent Transportation and Vehicle Systems;
4. Communications, Networks, Servers;
5. Temporary Consultants; and
6. Business Process, Infrastructure, Security and Related Information Technology Reviews and Assessments and General Advisor to Authority's Information Technology Steering Committee

WHEREAS, in order to obtain qualified firms to perform Services, a Request for Proposal detailing the required scope of services was prepared and publicly advertised; and

WHEREAS, 34 proposals were received on July 13, 2010 and were reviewed by the Authority's Evaluation Committees; and

WHEREAS, the proposals submitted by the firms shown on Exhibit A attached have been determined to be the highest rated proposals for the performance of Services in the designated categories; and

WHEREAS, agreements for Services in the total not-to-exceed amount of \$4,550,000, which would be allocated on an as-needed basis through task specific work orders, is recommended for approval.

NOW, THEREFORE, BE IT RESOLVED that the chief executive officer and/or chief financial officer be, and they hereby are, authorized to enter into agreements with the firms listed on Exhibit A attached for the listed categories of Services, in a form approved by counsel, to provide Services for a total not-to-exceed amount of \$4,550,000, to be allocated on an as-needed basis through task-specific work orders, and also, to take all such other actions necessary and proper to carry out the purpose and intent of this resolution. The agreements will be for a three-year period with the option to extend the term of the agreements up to an additional two years at the sole discretion of the Authority.

EXHIBIT A

Authorization to Enter into Agreements for Information Technology Consulting Services

Proposers	Category 1	Category 2	Category 3	Category 4	Category 5	Category 6
	Business Applications People Soft	Business Analytics	Intelligent Transportation And Vehicle Systems	Communications Networks Servers	Temporary Consultants	General Advisory
Peak Performance Technologies, Inc.	X				*	X
CedarCrestone, Inc.	X				*	
Infocrosing, Inc.	X				*	
Innovative Decisions, Inc.		X			*	
Prequel Solutions, LLC		X			*	
Macro Corporation			X		*	
Solutions4networks				X	*	X
Ideal Integrations, Inc.				X	*	X
IQ Inc.					X	
Zycron, Inc.					X	
22 nd Century Technologies, Inc.					X	
Staffmark Holdings, Inc. **					X	

*Firms selected for Categories 1 through 4 are automatically eligible to provide temporary consulting services.

** (and its subsidiaries: Staffmark Investment, LLC, CBS Personnel Services, LLC, and Kilgore Group, Inc.; hereinafter "Staffmark")