

SUMMARY OF RESOLUTION

Authorization to Purchase 25 60-foot Articulated Transit Coaches

This resolution authorizes Port Authority of Allegheny County (Authority) to enter into an agreement with New Flyer of America, Inc. (New Flyer) for the purchase of up to 25 60-foot low floor articulated diesel powered transit coaches, with an option to purchase up to 125 additional 60-foot low floor articulated coaches over the next five years. These vehicles will replace coaches that are at least 12 years old or have in excess of 500,000 miles and have reached the end of their useful lives.

Consistent with the Authority's procedures, an Evaluation Committee (Committee) was convened to evaluate proposals and recommend the top rated proposer from which to purchase the coaches. Committee consisted of representatives from the Operations and Finance Divisions.

Pursuant to applicable law, Request for Proposal No. 4000 was publicly advertised. Two proposals were received for the 60-foot low floor articulated coaches and were distributed to Committee.

Each of the proposals was reviewed and all were determined to be in the competitive range and eligible for further consideration. Interviews were subsequently conducted with the proposers with all proposers thereafter submitting a Best and Final Offer for the 60-foot coaches. As a result of the review of the proposals, interviews and Best and Final Offers, Committee identified New Flyer as the highest rated responsible proposer whose proposal was determined to be most advantageous to the Authority based upon the evaluation criteria set forth in the RFP. The evaluation criteria included a detailed review of the major components of the transit coaches, delivery schedule, warranty provisions, manufacturing experience, financial stability, DBE participation and price.

New Flyer is an established coach manufacturer and has sold transit coaches throughout the United States.

The unit price of each 60-foot coach will be \$666,358.00, which includes options such as voice annunciators, radios, video surveillance, passenger counters and other features. The total not-to-exceed amount recommended for approval for the agreement for the coaches, including training, spare major components, and special tools and diagnostic equipment, is \$19,733,366.00. These prices are considered fair and reasonable based on the price proposals from the other proposers and on the price of similar coaches operating in other cities.

The coaches will be assembled in St. Cloud, Minnesota and will be delivered beginning in the fall of 2011.

RESOLUTION

WHEREAS, Port Authority of Allegheny County (Authority) maintains a fleet of more than 880 transit coaches of various lengths to provide daily transit service; and

WHEREAS, among these coaches are a series of coaches purchased by the Authority in 1996 which have accumulated excessively high service miles and are reaching the end of their useful lives; and

WHEREAS, in order to obtain new transit coaches, a Request for Proposal was prepared and publicly advertised for the purchase of up to 25 60-foot low floor articulated coaches, as well as 28 40-foot coaches, with an option to purchase additional coaches; and

WHEREAS, two proposals were received for the 60-foot coaches and were reviewed by the Authority's Evaluation Committee; and

WHEREAS, interviews were conducted with the two proposers and each proposer subsequently submitted a Best and Final Offer for the 60-foot coaches; and

WHEREAS, the proposal submitted by New Flyer of America, Inc. (New Flyer) has been determined to be the highest rated proposal for the 60-foot coaches, which includes a unit coach price of \$666,358.00 including options, and

WHEREAS, this price is considered to be fair and reasonable based on all proposal prices received and on prices recently paid by other transit agencies for similar type vehicles.

NOW, THEREFORE, BE IT RESOLVED, that the chief executive officer and/or chief financial officer be, and they hereby are, authorized to enter into an agreement, subject to meeting all pre-award requirements and in a form approved by counsel, with New Flyer for the purchase of up to 25 60-foot low floor articulated coaches and associated major component spares, training, special tools and diagnostic equipment at a total not-to-exceed amount of \$19,733,366.00, with an option to purchase up to 125 additional 60-foot low floor articulated coaches over the next five years, and also to take all such other actions necessary and proper to carry out the purpose and intend of this resolution.